



Collaborative Government Solar Procurement in the San Joaquin Valley

Collaborative procurement is emerging as a powerful strategy to reduce cost, risk, and simplify public investment in solar energy

The Sustainable Energy Roadmap (SER) program is offering free technical assistance to help participating communities pool their regional purchasing power and install solar PV systems with **\$0 down** through a single, collaborative procurement.

Madera County saving over \$13 million annually with solar PV on 3 County facilities.

1. AGGREGATE



Establish buying group of public agencies and build portfolio of potential sites

2. ASSESS



Conduct preliminary feasibility assessments to identify viable projects

3. DEVELOP



Issue a joint RFP to reduce admin. burden & minimize costs to find a qualified developer

4. SAVE



Go solar with \$0 down and start saving in year 1 by leveraging PPA financing



BENEFITS

- Reduce & stabilize electricity expenditures
- Stimulate local green job creation and economic development
- Secure discounted pricing of solar PV systems through volume purchasing
- Minimize workload for government staff through turnkey solar projects
- Reduce GHGs from govt. operations



CASE STUDY

Collaboration has enabled public agencies, led by Alameda County, to rapidly expand the use of low-cost renewable energy at their facilities. The benefits include taxpayer savings, the creation of jobs, and a reduction in greenhouse gas emissions. Learn more about how they built the nation's largest collaborative public sector procurement of renewable energy at www.acgov.org/rrep.

SCALE

- 19 Public Agencies
- 186 Facilities
- 31 MW of Clean Power

PARTICIPANTS

- Local and County Governments
- School Districts
- Special Districts

RESULTS

- 839 Green Jobs Created
- \$108M in Cost Savings
- Rooftop, Carport, & Ground-Mounted Systems

Solar Collaborative Procurement can **reduce installed costs by 10-15%** and **administrative and transaction costs by 50-75%**

Join Now!

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